NAVAL HISTORICAL FOUNDATION

WASHINGTON, D.C.

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

FOR THE YEAR ENDED DECEMBER 31, 2008



Independent Auditors' Report

Board of Directors Naval Historical Foundation Washington, D.C.

We have audited the accompanying statement of financial position of Naval Historical Foundation as of December 31, 2008, and the related statements of activities, changes in net assets, and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Foundation's 2007 financial statements and, in our report dated April 23, 2008, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Naval Historical Foundation as of December 31, 2008, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Certified Public Accountants

Councilor Buchanan + Mitchell, P.C.

Bethesda, Maryland April 30, 2009

Statement of Financial Position December 31, 2008

(With Comparative Totals as of December 31, 2007)

| | 2008 | 2007 |
|---------------------------------------|--------------|--------------|
| Assets | | |
| Current Assets | | |
| Cash | \$ 908,085 | \$ 119,796 |
| Promises to Give | 160,000 | 247,500 |
| Accounts Receivable | 16,509 | 20,026 |
| Accrued Interest Receivable | 7,538 | 9,322 |
| Prepaid Expenses | 5,468 | 5,288 |
| Total Current Assets | 1,097,600 | 401,932 |
| Investments | 908,868 | 1,062,155 |
| Promises to Give | 570,880 | 177,902 |
| Property and Equipment | | |
| Furniture, Fixtures, and Equipment | 110,596 | 102,895 |
| Less Accumulated Depreciation | (87,302) | (76,738) |
| Net Property and Equipment | 23,294 | 26,157 |
| Collections (Notes 2 and 10) | | |
| Total Assets | \$ 2,600,642 | \$ 1,668,146 |
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Accounts Payable and Accrued Expenses | \$ 10,690 | \$ 12,774 |
| Deferred Revenue | 466,038 | 80,371 |
| Total Current Liabilities | 476,728 | 93,145 |
| Net Assets | | |
| Unrestricted | 1,130,105 | 1,391,850 |
| Temporarily Restricted | 993,809 | 183,151 |
| Total Net Assets | 2,123,914 | 1,575,001 |
| Total Liabilities and Net Assets | \$ 2,600,642 | \$ 1,668,146 |

Statement of Activities For the Year Ended December 31, 2008 (With Comparative Totals for the Year Ended December 31, 2007)

| | Unrestricted | Temporarily Restricted | Total 2008 | Total 2007 |
|---|----------------|---------------------------|----------------|--------------------|
| Net Departmental Sales | | | | |
| Museum Store Sales | \$ - | \$ - | \$ - | \$ 24,438 |
| Cost of Sales - Museum Store | Ψ - | ψ - | | 72,807 |
| | | | | 72,007 |
| Gross Loss Museum Store Operating Expenses | - | | - | (48,369) 22,303 |
| Net Museum Store Sales Under Museum Store Operating Expenses | _ | - | _ | (70,672) |
| Historical Services Sales Cost of Sales - Historical Services | 118,034 780 | - | 118,034 780 | 124,967 7,551 |
| Gross Profit | 117.254 | | 117.254 | |
| | 117,254 | - | 117,254 | 117,416 |
| Historical Services Operating Expenses | 87,567 | | 87,567 | 96,787 |
| Net Historical Services Sales Over Historical Services Operating Expenses | 29,687 | <u> </u> | 29,687 | 20,629 |
| Total Net Departmental Sales Over (Under) | | | | |
| Expenses | 29,687 | _ | 29,687 | (50,043) |
| • | 25,007 | | 22,007 | (50,045) |
| Support and Other Revenues | | | | |
| Donations | 166,100 | 914 | 167,014 | 178,341 |
| Contract - Museum | 884,442 | - | 884,442 | 64,380 |
| Fund-Raising | - | 990,713 | 990,713 | 613,402 |
| Facility Rental | 47,400 | - | 47,400 | 35,477 |
| Membership Dues | 32,369 | - | 32,369 | 37,324 |
| Building 70 Support | - 04.710 | - | - | 14,736 |
| Royalties - Navy Book/Calendar/Store | 24,713 | - | 24,713 | 20,735 |
| Other Revenues Net Assets Released from Restrictions | 984 | (100.0(0) | 984 | 585 |
| Net Assets Released from Restrictions | 180,969 | (180,969) | | |
| Total Support and Other Revenues | 1,336,977 | 810,658 | 2,147,635 | 964,980 |
| Total Operating Revenues | 1,366,664 | 810,658 | 2,177,322 | 914,937 |
| Expenses | | | | |
| Program Expenses | | | | |
| Naval Historical Foundation | 296,943 | _ | 296,943 | 325,002 |
| Museum Support | 869,865 | - | 869,865 | 446,770 |
| Naval Historical Center Support | 84,401 | | 84,401 | 182,281 |
| Total Program Expenses | 1,251,209 | _ | 1,251,209 | 954,053 |
| Office Administration and Management | 102,161 | _ | 102,161 | 107,547 |
| Fund-Raising | 142,204 | _ | 142,204 | 168,968 |
| • | | | | |
| Total Operating Expenses | 1,495,574 | - | 1,495,574 | 1,230,568 |
| Excess of Operating Expenses (Over) Under | | | | |
| Operating Revenues | (128,910) | 810,658 | 681,748 | (315,631) |
| Investment Income | , | • | • | ` ' ' |
| Interest and Dividends | 43,964 | - | 43,964 | 61,107 |
| Net Investment Gain (Loss) | (210,078) | - | (210,078) | 23,467 |
| Change Related to Collection Items Not Capitalized - | | | | |
| Sale of Artifacts | 33,279 | | 33,279 | · |
| Increase (Decrease) in Net Assets | \$ (261,745) | \$ 810,658 | \$ 548,913 | \$ (231,057) |

Statement of Changes in Net Assets For the Year Ended December 31, 2008 (With Comparative Totals for the Year Ended December 31, 2007)

| | Unrestricted | Temporarily Restricted | Total2008 | Total 2007 |
|-----------------------------------|--------------|------------------------|--------------|---------------|
| Balance at Beginning of Year | \$ 1,391,850 | \$ 183,151 | \$ 1,575,001 | \$ 1,806,058 |
| Increase (Decrease) in Net Assets | (261,745) | 810,658 | 548,913 | (231,057) |
| Balance at End of Year | \$ 1,130,105 | \$ 993,809 | \$ 2,123,914 | \$ 1,575,001 |

Statement of Cash Flows For the Year Ended December 31, 2008 (With Comparative Totals for the Year Ended December 31, 2007)

| | 2008 | | | 2007 |
|--|------|-----------|----|-----------|
| Cash Flows from Operating Activities | | | | |
| Increase (Decrease) in Net Assets | \$ | 548,913 | \$ | (231,057) |
| Adjustments to Reconcile Increase (Decrease) in Net Assets | • | , | · | |
| to Net Cash Provided by (Used in) Operating Activities | | | | |
| Depreciation | | 10,565 | | 12,619 |
| Loss on Disposal of Property and Equipment | | _ | | 8,794 |
| Net Investment (Gain) Loss | | 210,078 | | (23,467) |
| (Increase) Decrease in Assets | | , | | () / |
| Promises to Give | | (305,478) | | (425,402) |
| Accounts Receivable | | 3,517 | | (20,026) |
| Accrued Interest Receivable | | 1,784 | | 1,444 |
| Inventory | | - | | 57,893 |
| Prepaid Expenses | | (180) | | (1,638) |
| Increase (Decrease) in Liabilities | | | | |
| Accounts Payable and Accrued Expenses | | (2,084) | | 2,150 |
| Deferred Revenue | | 385,667 | | 8,444 |
| Net Cash Provided by (Used in) | | | | |
| Operating Activities | | 852,782 | | (610,246) |
| Cash Flows from Investing Activities | | | | |
| Sales and Redemptions of Investments | | 6,571 | | 731,502 |
| Purchases of Investments | | (63,362) | | (62,551) |
| Purchases of Property and Equipment | | (7,702) | | (7,511) |
| Net Cash Provided by (Used in) Investing Activities | | (64,493) | | 661,440 |
| Net Increase in Cash | | 788,289 | | 51,194 |
| Cash at Beginning of Year | | 119,796 | | 68,602 |
| Cash at End of Year | \$ | 908,085 | \$ | 119,796 |

Notes to Financial Statements December 31, 2008

1. ORGANIZATION

Naval Historical Foundation (the "Foundation") was incorporated as a nonprofit organization in the District of Columbia on March 13, 1926.

The Foundation is organized for educational and literary purposes, to acquire and preserve artifacts and memorabilia pertaining to the history and traditions of the United States Navy, and to diffuse knowledge respecting such history and traditions. The Foundation operates a store in the National Museum of the United States Navy and an historic photograph and document reproduction service as part of a support agreement with the Naval Historical Center in the Washington, D.C., Navy Yard. Besides offering a nationwide oral history program and a naval speakers service, the Foundation co-sponsors naval history conferences and symposia with other naval heritage organizations, and provides important financial support for the United States Navy's history programs and National Museum of the United States Navy.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Promises to Give

Promises to give that are scheduled to be received after the end of the reporting period are shown as increases in temporarily restricted net assets and reclassified to unrestricted net assets when the purpose or time restriction is met. Promises to give subject to donor-imposed stipulations that the corpus be maintained permanently are recognized as increases in permanently restricted net assets. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at the risk-free rate applicable to the years in which the promises are to be received. Amortization of any discount is recorded as contribution support. Management believes all promises to give are collectible at December 31, 2008.

Notes to Financial Statements December 31, 2008

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts Receivable

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts, if any. The Foundation provides for losses on accounts receivable using the allowance method. The allowance is based on experience and other circumstances, which may affect the ability of customers to meet their obligations. Receivables are considered impaired if full payments are not received in accordance with the contractual terms. It is the Foundation's policy to charge off uncollectible accounts receivable when management determines the receivables will not be collected. The Foundation's management believes that accounts receivable are fully collectible at December 31, 2008.

Investments

Investments in securities are reported at fair value and, accordingly, gains or losses resulting from market fluctuations are recognized in the statement of activities in the period in which they occur.

Property and Equipment

Property and equipment additions in excess of \$1,000 are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from five to seven years. Depreciation expense for 2008 was \$10,565.

Historical Collection

The Foundation does not capitalize its historical collection. The historical collection consists of documents and artifacts of historical significance that are held for educational, research, and curatorial purposes. Each of the items is cataloged, preserved, and cared for, and activities verifying their existence and assessing their condition are performed continuously. Proceeds from deaccessions are reflected as increases in unrestricted net assets.

United States Navy Contract Revenue and Cost Recognition and Deferred Revenue

The Foundation recognizes revenue from its fixed-price contract with the United States Navy on the percentage-of-completion method, measured by the percentage of cost incurred to date to estimated total cost for the contract. That method is used because management considers total cost to be the best available measure of progress on the contract. Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

Notes to Financial Statements December 31, 2008

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

United States Navy Contract Revenue and Cost Recognition and Deferred Revenue (Continued)

The contract cost includes all direct Foundation personnel and other costs and contractors' fees. Billings to the United States Navy in excess of revenue recognized are reported as deferred revenue on the statement of financial position.

Net Assets

To ensure observance of limitations and restrictions placed on the use of resources available to the Foundation, its accounts are maintained by classes of net assets. Consequently, resources are classified for accounting and reporting purposes into three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets.

Donated Facilities

The Foundation occupies premises, without charge, located in a government-owned building. There is no clearly measurable or objective basis for determining the estimated fair rental value of the government-owned premises. Accordingly, no value has been reflected in the statement of activities.

Income Taxes

The Foundation is generally exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. However, the Foundation is subject to federal and state income taxes to the extent that it generates unrelated business income. The Foundation had no unrelated business income for the year ended December 31, 2008.

Comparative Information

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended December 31, 2007, from which the summarized information was derived.

Notes to Financial Statements December 31, 2008

3. PROMISES TO GIVE

Promises to give are due to be collected as follows:

For the Years Ending December 31,

| 2009 | \$ | 160,000 |
|-----------------------------------|-----|----------|
| 2010 | | 250,000 |
| 2011 | | 150,000 |
| 2012 | | 150,000 |
| 2013 | | 100,000 |
| | | 810,000 |
| Discounted at 5% | | (79,120) |
| Present Value of Promises to Give | \$_ | 730,880 |

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS

As of December 31, 2008, the Foundation's only assets or liabilities measured at fair value on a recurring basis consisted of the following:

Fair Value

| | | | _ | | | | |
|-----------------------------|--------------|-------------|--------------------|-------------|--------------------|----------|--|
| | | | Me | asurements | | | |
| | | | | Using | | | |
| | | | Qu | oted Prices | | | |
| | | | | in | | | |
| | | | | Active | | | |
| | | | M | arkets for | Sigr | nificant | |
| | | |] | dentical | Unobservable | | |
| | Fa | Fair Market | | Assets | | Inputs | |
| | <u>Value</u> | | (<u>Level 1</u>) | | (<u>Level 3</u>) | | |
| Money Market Fund | \$ | 41,536 | \$ | 41,536 | \$ | _ | |
| U.S. Government Obligations | | 257,207 | | 257,207 | | - | |
| Corporate Obligations | | 223,146 | | 223,146 | | _ | |
| Equities | | 166,779 | | 166,779 | | _ | |
| Mutual Funds - Equities | | 205,215 | | 205,215 | | - | |
| Mutual Funds - Fixed Income | | 14,985 | | 14,985 | | _ | |
| Promises to Give | _ | 730,880 | _ | - | 7 | 30,880 | |
| | \$_ | 1,639,748 | \$_ | 908,868 | \$ <u>7</u> | 30,880 | |

Notes to Financial Statements December 31, 2008

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Financial assets valued using Level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets valued using Level 2 inputs, if any, are based primarily on quoted prices for similar assets in active or inactive markets. Promises to give valued using Level 3 inputs are estimated as the present value of expected future cash inflows, using the Foundation's own assumptions about timing and collectibility of the future cash inflows and an appropriate discount rate. None of the Foundation's financial assets are valued using Level 2 inputs.

For the promises to give measured at fair value on a recurring basis using significant unobservable inputs (Level 3), a reconciliation of the beginning and ending balances is as follows:

| Balance, January 1, 2008 | \$ 425,402 |
|---------------------------------------|------------|
| Change in Value of Promises to Give | 12,323 |
| New Promises to Give Added | 535,655 |
| Payments Received on Promises to Give | (242,500) |
| Transfers In and/or Out of Level 3 | |
| Balance, December 31, 2008 | \$730,880 |

The change in value of the promises to give is attributable to the revaluation of the promises to give based on the passage of time until the estimated collections of the promises to give and is included in the change in temporarily restricted net assets for the year ended December 31, 2008.

Investment return consists of the following:

| Interest and Dividends | \$ | 43,964 |
|---|----|-----------|
| Net Realized and Unrealized Loss on Investments | _ | (210,078) |
| Total Investment Return | \$ | (166,114) |

5. TEMPORARILY RESTRICTED NET ASSETS

At December 31, 2008, the Foundation had temporarily restricted net assets for the following project:

Cold War Gallery Project \$ 993,809

Notes to Financial Statements December 31, 2008

5. TEMPORARILY RESTRICTED NET ASSETS (CONTINUED)

During 2008, temporarily restricted net assets were released from restrictions for the following projects based on satisfaction of the purpose restrictions:

| Crowe Oral History Project | \$ 13,254 |
|----------------------------|---------------|
| Cold War Gallery Project | 167,715 |
| Total | \$ 180,969 |

6. RETIREMENT PLAN

The Foundation has a 403(b) plan for all eligible employees who meet length of service requirements. The Foundation matches up to 5% of compensation deferred by employees. The retirement plan cost for the year ended December 31, 2008, was \$17,045.

7. UNITED STATES NAVY CONTRACT

In September 2007, the Foundation entered into a fixed-price contract that covers the acquisition, installation, and maintenance of exhibits in the National Museum of the United States Navy. The award amount for these services is \$3 million.

Costs for the year ended December 31, 2008, on this project that have been included as part of the Museum Support program expenses are as follows:

| Salaries, Benefits, and Payroll Taxes | \$ 179,247 |
|---------------------------------------|-------------------|
| Bank Fees | 15 |
| Contractors | 617,593 |
| Total | \$ <u>796,855</u> |

8. NATIONAL MUSEUM OF THE UNITED STATES NAVY EVENTS

During 2007, the Foundation was granted a license by the United States Navy to generate revenue in support of the National Museum of the United States Navy through the rental of facilities to the public, commercial and non-profit entities, state and local governments, and other federal agencies. This facilities rental program permits the Foundation to offer individuals and organizations the opportunity to hold events in a setting where the history and heritage of the United States Navy can be experienced and appreciated. This program supports the Foundation's mission of promoting increased support for the United States Navy's historical programs in general and its museums in particular. Proceeds from these events will be made available to the National Museum of the United States Navy through current gift acceptance polices of the United States Department of the Navy.

Notes to Financial Statements December 31, 2008

9. OPERATING LEASE

The Foundation leases a copier under a lease that expires in 2013. Rental expense for the year ended December 31, 2008, was \$4,248.

Minimum future lease payments under the lease are as follows:

For the Years Ending December 31,

| 2009 | \$ 5,664 |
|-------------------------------------|--------------|
| 2010 | 5,664 |
| 2011 | 5,664 |
| 2012 | 5,664 |
| 2013 | 1,416 |
| Total Minimum Future Lease Payments | \$ 24,072 |

10. HISTORICAL COLLECTION

The Foundation has catalogued approximately 4,000 documents and artifacts of historical interest, obtained as donations during the 82-year life of the Foundation. The collection is not included in the financial accounts of the Foundation because its value is not determinable at a reasonable cost. Although the historical collection has not been valued, management believes that it has significant value. The collection is being dispersed through donation to appropriate government and non-profit museum, library, and archival organizations.

The Foundation maintains the collection in a secured facility at the Washington Navy Yard in Washington, D.C. Expenses of maintaining the collection of approximately \$50,000 are included in Naval Historical Foundation program expenses on the statement of activities.



Independent Auditors' Report on Supplementary Information

Board of Directors Naval Historical Foundation Washington, D.C.

Our report on our audit of the basic financial statements of Naval Historical Foundation for 2008 appears preceding page 1. That audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information in the accompanying pages 12 to 16 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Councilor Buchanan + Mitchell, P.C.

Bethesda, Maryland April 30, 2009 Certified Public Accountants\

Combining Schedule of Museum Store and Historical Services Operating Expenses For the Year Ended December 31, 2008 (With Comparative Totals for the Year Ended December 31, 2007)

| | | Unr | estricted | | | | | |
|---|----|----------|-----------|------------|----|--------|----|--------|
| | | | Board I | Designated | | Total | | Total |
| | O | perating | | on Support | | 2008 | | 2007 |
| | | | | | | | | |
| Museum Store Operating Expenses | | | | | | | | |
| Bank Service Charges | \$ | - | \$ | - | \$ | - | \$ | 667 |
| Depreciation | | - | | - | | - | | 265 |
| Equipment | | - | | - | | - | | 127 |
| Miscellaneous | | - | | - | | - | | 831 |
| Postage and Shipping | | - | | - | | - | | 1,214 |
| Salaries, Benefits, and Payroll Taxes | | - | | - | | - | | 18,162 |
| Supplies | | - | | - | | - | | 59 |
| Telephone | | | | | | | | 978 |
| Total Museum Store | | | | | | | | |
| Operating Expenses | \$ | | \$ | | \$ | | \$ | 22,303 |
| Historical Services Operating Expenses | | | | | | | | |
| Bank Service Charges | \$ | 4,638 | \$ | _ | \$ | 4,638 | \$ | 4,797 |
| Consultant | | 2,425 | · | - | • | 2,425 | • | 239 |
| Depreciation | | 1,682 | | _ | | 1,682 | | 1,867 |
| Equipment | | 4,951 | | - | | 4,951 | | 1,517 |
| Insurance | | 125 | | _ | | 125 | | 957 |
| Miscellaneous | | _ | | _ | | | | 11 |
| Postage and Shipping | | 6,741 | | _ | | 6,741 | | 7,806 |
| Salaries, Benefits, and Payroll Taxes | | 61,526 | | _ | | 61,526 | | 69,650 |
| Supplies | | 4,266 | | _ | | 4,266 | | 8,714 |
| Telephone | | 1,213 | | | | 1,213 | | 1,229 |
| Total Historical Services | | | | | | | | |
| Operating Expenses | \$ | 87,567 | \$ | | \$ | 87,567 | \$ | 96,787 |

Combining Schedule of Expenses For the Year Ended December 31, 2008 (With Comparative Totals for the Year Ended December 31, 2007)

| | | Un | restricte | ed | | | | |
|---------------------------------------|-----------|---------|--------------------|--------------|-------|--------------|------|---------|
| | | **** | | d Designated | Total | | | Total |
| | Operating | | Collection Support | | 2008 | | | 2007 |
| N 117 () 17 1 (| | | | | | | | |
| Naval Historical Foundation | Φ | 0.504 | Ф | | • | | • | |
| Advertising | \$ | 2,524 | \$ | - ' | \$ | 2,524 | \$ | 3,241 |
| Awards | | 1,150 | | - | | 1,150 | | 809 |
| Bank Service Charges | | 2,741 | | - | | 2,741 | | 3,756 |
| Collection Support | | - | | 35,884 | | 35,884 | | 334 |
| Conferences | | 3,188 | | - | | 3,188 | | 5,276 |
| Consultants | | 1,057 | | - | | 1,057 | | 11,949 |
| Depreciation | | 7,219 | | = | | 7,219 | | 8,390 |
| Equipment | | 5,964 | | - | | 5,964 | | 3,367 |
| Facility Rental Expenses | | 53,525 | | - | | 53,525 | | 49,873 |
| Insurance | | 4,580 | | - | | 4,580 | | 5,893 |
| Internet | | 298 | | - | | 298 | | |
| Loss on Disposal of Property and | | | | | | | | |
| Equipment | | - | | - | | - | | 7,035 |
| Miscellaneous | | 8,844 | | 3,530 | | 12,374 | | 3,491 |
| Oral History - Other | | 13,254 | | - | | 13,254 | | 5,359 |
| Postage and Shipping | | 5,201 | | - | | 5,201 | | 9,218 |
| Printing | | 8,532 | | - | | 8,532 | | 7,843 |
| Publications | | 4,136 | | _ | | 4,136 | | 10,972 |
| Salaries, Benefits, and Payroll Taxes | | 126,170 | | - | | 126,170 | | 175,036 |
| Subscriptions | | 1,085 | | - | | 1,085 | | 2,065 |
| Supplies | | 4,130 | | 16 | | 4,146 | | 6,685 |
| Telephone | | 3,915 | | - | | 3,915 | | 4,410 |
| Total Naval Historical Foundation | | 257,513 | \$ | 39,430 | | 296,943 | _\$_ | 325,002 |
| Museum Support | | | | | | | | |
| Advertising | \$ | 1,335 | \$ | | \$ | 1 225 | \$ | 010 |
| Bank Service Charges | Ф | 1,333 | Ф | - | Þ | 1,335 | Ф | 810 |
| Cold War Gallery Support | | | | - | | 15 25 511 | | 200.250 |
| | | 25,511 | | - | | 25,511 | | 288,358 |
| Contractors | | 631,705 | | - | | 631,705 | | 13,874 |
| Educational Programs | | - | | - | | - | | 2,146 |
| Exhibits - Other | | | | - | | | | 12,076 |
| Miscellaneous | | 74 | | - | | 74 | | 352 |
| Printing | | 469 | | - | | 469 | | 9,986 |
| Salaries, Benefits, and Payroll Taxes | | 210,756 | | - | | 210,756 | | 105,434 |
| Subscriptions | | - | | - | | - | | 1,275 |
| Supplies | | | | - | | | | 12,459 |
| Total Museum Support | | 869,865 | \$ | <u>-</u> | \$ | 869,865 | _\$_ | 446,770 |

Combining Schedule of Expenses For the Year Ended December 31, 2008 (With Comparative Totals for the Year Ended December 31, 2007)

| | | | Board Designated | | | Total | | Total |
|--|-----------|----------|--------------------|------------|------|----------|-----------|-------------|
| | Operating | | Collection Support | | 2008 | | | 2007 |
| | | <u> </u> | | | | | | |
| Naval Historical Center Support | | | | | | | | |
| Art Gallery | \$ | - | \$ | 1,597 | \$ | 1,597 | \$ | 63 |
| Contemporary History | | 828 | | ´ - | | 828 | _ | 621 |
| Curator | | _ | | 1,147 | | 1,147 | | 6,279 |
| Early History | | 450 | | _ | | 450 | | 28 |
| Front Office | | 22,971 | | _ | | 22,971 | | 420 |
| Library | | _ | | 3,887 | | 3,887 | | 14,387 |
| Miscellaneous | | 4,807 | | _ | | 4,807 | | 2,948 |
| Operational Archives | | _ | | 3,519 | | 3,519 | | 2,913 |
| Oral History | | - | | - , | | - | | 6,002 |
| Salaries, Benefits, and Payroll Taxes | | 44,624 | | _ | | 44,624 | | 60,305 |
| Senior Historian | | - | | _ | | - 1,021 | | 7,183 |
| Telephone | | 571 | | _ | | 571 | | 7,105 |
| Turner Document Processing | | J/1 | | _ | | 3/1 - | | 81,132 |
| | | | | | | | | 01,132 |
| Total Naval Historical Center Support | \$ | 74,251 | \$ | 10,150 | \$ | 84,401 | \$ | 182,281 |
| •• | | | | | | | | |
| Office Administration and | | | | | | | | |
| Management | | | | | | | | |
| Advertising | \$ | 631 | \$ | - | \$ | 631 | \$ | 810 |
| Bank Service Charges | | 664 | | _ | | 664 | | 938 |
| Consultants | | 123 | | _ | | 123 | | _ |
| Depreciation | | 1,664 | | - | | 1,664 | | 2,097 |
| Equipment | | 1,491 | | _ | | 1,491 | | 842 |
| Insurance | | 1,145 | | - | | 1,145 | | 1,611 |
| Internet | | 97 | | - | | 97 | | |
| Investment Fees | | 6,571 | | _ | | 6,571 | | 8,502 |
| Loss on Disposal of Property and | | | | | | · | | ŕ |
| Equipment | | - | | - | | _ | | 1,759 |
| Miscellaneous | | 2,555 | | - | | 2,555 | | 321 |
| Postage and Shipping | | 1,303 | | _ | | 1,303 | | 1,651 |
| Printing | | 932 | | _ | | 932 | | 2,711 |
| Professional Services | | 47,724 | | - | | 47,724 | | 38,520 |
| Salaries, Benefits, and Payroll Taxes | | 34,858 | | _ | | 34,858 | | 44,884 |
| Subscriptions | | 249 | | _ | | 249 | | 440 |
| Supplies | | 1,033 | | - | | 1,033 | | 1,359 |
| Telephone | | 1,121 | | - | | 1,121 | | 1,102 |
| | | | | | | | | |
| Total Office Administration | | | | | | | | |
| and Management | \$ | 102,161 | \$ | | \$_ | 102,161 | _\$_ | 107,547 |
| T 15. | | | | <u></u> | | | | |
| Fund-Raising | * | #0 # · · | • | | | | | |
| Cold War Gallery Campaign | \$ | 59,763 | \$ | - | \$ | 59,763 | \$ | 36,001 |
| Salaries, Benefits, and Payroll Taxes | | 82,441 | | | | 82,441 | | 132,967 |
| Total Fund-Raising | • | 142 204 | c | | ø | 142 204 | ø | 160.060 |
| i otai i unu-maising | \$: | 142,204 | \$ | | \$ | 142,204 | <u>\$</u> | 168,968 |

Combining Schedule of Changes in Net Assets For the Year Ended December 31, 2008

| | | Uı | nrestricted | | | | | |
|------------------------------|--------------|------------------|-------------|--------------|------------|---------|--------------|--|
| | | | Board | | | | | |
| | | De | esignated | | | | | |
| | | Collection Total | | Temporarily | | | | |
| | Operating | Support | | Unrestricted | Restricted | | Total | |
| Balance at Beginning of Year | \$ 1,328,457 | \$ | 63,393 | \$ 1,391,850 | \$ | 183,151 | \$ 1,575,001 | |
| Increase (Decrease) in | | | | | | | | |
| Net Assets | (245,444) | | (16,301) | (261,745) | | 810,658 | 548,913 | |
| Balance at End of Year | \$ 1,083,013 | \$ | 47,092 | \$ 1,130,105 | \$ | 993,809 | \$ 2,123,914 | |

Schedule of Changes in Investments For the Year Ended December 31, 2008

| | Cost | | Unrealized Gain (Loss) | | F: | air Market Value |
|---|--------|----------|---------------------------|-----------|-------------|---------------------|
| Beginning of Year | \$ | 920,798 | \$ | 141,357 | \$ | 1,062,155 |
| Interest and Dividends (A) | | 43,851 | | - | | 43,851 |
| Realized Loss | | (30,237) | | - | | (30,237) |
| Unrealized Loss | | - | | (179,841) | | (179,841) |
| Investment Management Fees | | (6,571) | | - | | (6,571) |
| Stock Donations | 19,511 | | | | | 19,511 |
| End of Year | | 947,352 | | (38,484) | | 908,868 |
| (A) Interest and Dividends - Accrual Ba | · | \$ | 43,964 | | | |
| Less Non-investment Interest | | | (1,897) | | | |
| Interest and Dividends from Investn | | 42,067 | | | | |
| Add Accrued Interest at Beginning | | 9,322 | | | | |
| Less Accrued Interest at End of Y | | | (7,538) | | | |
| Interest and Dividends from | s | \$ | 43,851 | | | |